

Kameron A. Washington

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EDUCATION

Temple University – Fox School of Business

Bachelor of Business Administration

Major: Management Information Systems

Philadelphia, PA

Expected Graduation: May 2028

GPA: 3.64/4.00

HONORS AND AWARDS: Dick Vermeil Endowed Scholarship, Dean's List: Fall 2024 – Present

EXPERIENCE

Chick-fil-a, Cheltenham, PA August 2023 – August 2024 **BOH Chef**

- Supported daily operations for a nationally recognized quick-service restaurant serving over 500 customers per day.
- Ensured product quality, safety, and consistency by adhering to corporate food handling and sanitation standards.
- Collaborated cross-functionally with kitchen and service teams to streamline workflow and improve order accuracy.
- Helped train and supervise new kitchen staff on safety, efficiency, and company procedures to enhance overall team performance.

Cutco Vector Marketing, Doylestown, PA May 2025 – August 2025 **Sales Representative**

- Represented a national direct sales organization specializing in high-quality cutlery products through personalized client consultations.
- Developed and executed sales presentations that generated over \$2,000 in revenue and exceeded performance targets.
- Strengthened customer relationships through follow-ups and referrals, contributing to repeat business and client satisfaction.
- Applied strategic communication and data tracking to assess sales performance and identify opportunities for growth.

SKILLS & INTERESTS

Software: Microsoft Word, Excel, PowerPoint, Google Workspace, POS Systems

Customer Service, Sales Strategy & Techniques, Conflict Resolution, Time Management, Data Entry