



# Digital Systems

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Platforms & Digital Business Models, including API's

The logo for FOX MIS, consisting of a yellow square with the word 'FOX' in white, bold, sans-serif font, and 'MIS' in white, bold, sans-serif font below it.

**FOX**  
**MIS**

# ROADMAP

START

## Week 1: Introduction & Systems Analysis

- Course Description
- Systems Thinking

## Week 1: Introduction to Process Mapping

- Systems & Processes
- Swim Lane Diagrams
- Assignments due::
- Course video intro
- Max Labs Pre-Flight
- Proctorio Practice Quiz

## Week 2: Data Modeling & ERD

- Max Labs 1A/1B- due
- Max Labs 2A/2B due

## Week 2:

### Exam #1

1/29 – 1/31: Exam Availability

## Week 4 :

### Exam #2

2/12-2/14 Exam Availability

## Week 4: Cybersecurity & AI

- Protection Protocols
- Artificial Intelligence
- Lean IT #2 due
- Cyber Security due

## Week 4: Platforms & Digital Business Models

- API's
- Cloud

## Week 3: Information Systems

- ERP & CRM
- Data Analytics & SCM
- Max Labs 3a/3b due
- Lean IT #1 due

## Week 5: JavaScript Unit #1 & 2

- Hello World,
- Variables
- Operator types
- Strings

SoloLearn Coding due

## Week 6: JavaScript Unit #3&4

- Logical Operators
- Conditional Types
- Intro to Loops
- While and Do
- Coding Challenges \*3) due
- Proctorio Coding Practice due

## Week 7: HTML & CSS

- Coding Assignment -due

## Week 7:

### Exam #3

3/5 – 3/7: Exam Availability

FINISH

# Digital Platforms?

**“...facilitates commercial interactions between at least two different groups...”**

- What are some core functions of a platform?
  - Audience Building
  - Matchmaking
  - Providing Core Tools & Services



Source: <https://thumbor.forbes.com/thumbor/960x0/https%3A%2F%2Fblogs-images.forbes.com%2Fpeterbendorsamuel%2Ffiles%2F2018%2F03%2FDigital-Platform-Strategy-913629568.jpg>

# Digital Platforms

## What are the benefits?

- For Companies?
- For Consumers?
- For Industry?



Source: <https://www.arup.com/-/media/arup/images/perspectives/themes/cities/how-can-cities-benefit-from-becoming-digital-platforms-2000x833.jpg>



# Network Effects

**What is the impact of Network Effects on the different types of platforms?**



Source: <https://www.snapsuites.com/wp-content/uploads/2017/05/o-SMARTPHONE-NIGHT-facebook.jpg>

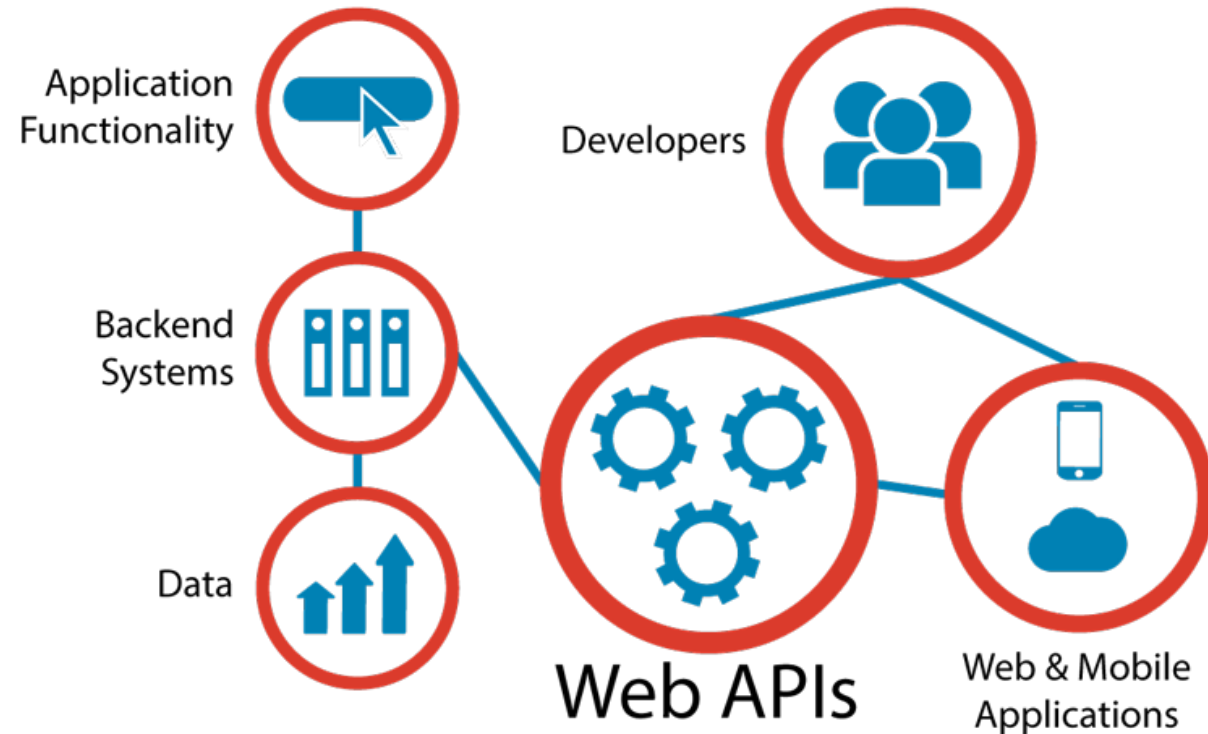


Source: <https://g.foolcdn.com/image/?url=https%3A%2F%2Fg.foolcdn.com%2Feditorial%2Fimages%2F428448%2Fthe-network-effect-getty.jpg&w=700&op=resize>

# API's: Application Programming Interface

## What is an API?

- Connect computer software components
- Contract for Data Interaction
  - Facilitates interactions between front & backend IT systems (Web API's)
- Can you think of any examples???
  - Hint...think smartphones and IoT.

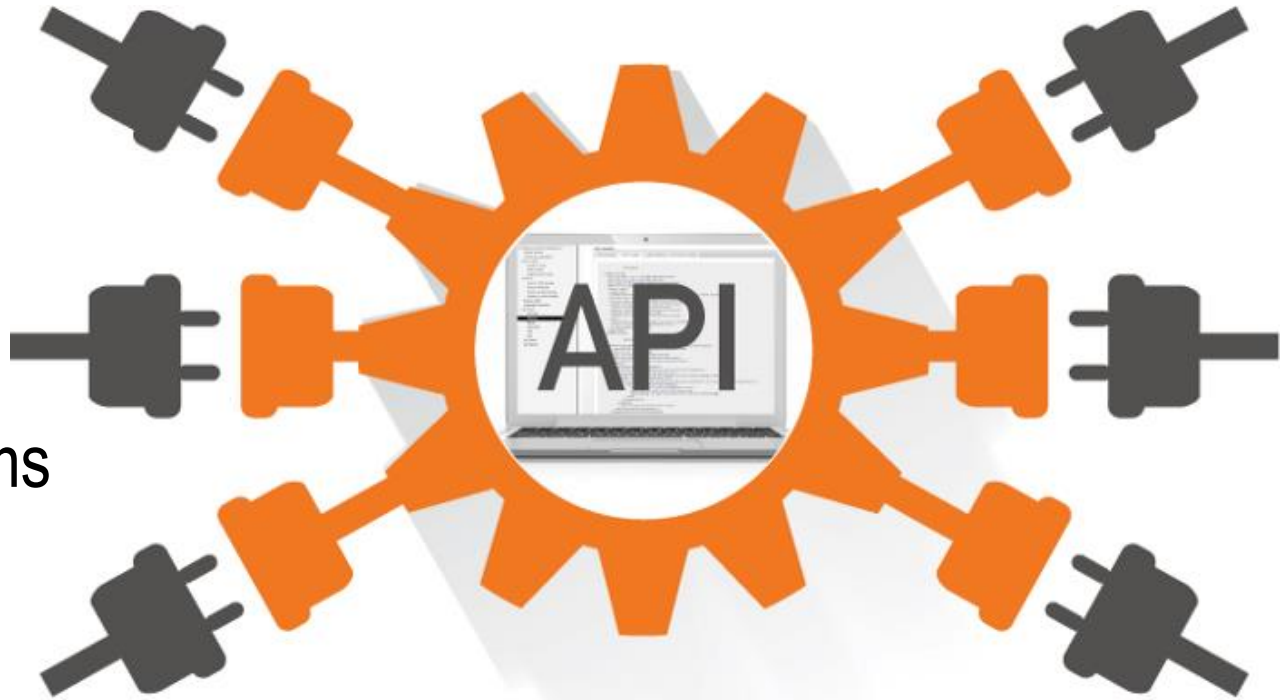


Source: [https://www.apiacademy.co/assets/2015/04/Web-APIs-v5\\_0.png](https://www.apiacademy.co/assets/2015/04/Web-APIs-v5_0.png)

# API's: "...a strategic business imperative"

## API's Key Considerations

- Extract more value from existing assets
- Drive new innovations
- Easier access across multiple ecosystems
- API's are Products – “building blocks”
  - “live beyond any one project”
  - “reusable assets”



Source: [https://miro.medium.com/max/700/1\\*6K4eQYf0R7cPCzukMCtu7Q.png](https://miro.medium.com/max/700/1*6K4eQYf0R7cPCzukMCtu7Q.png)

# API's: Application Programming Interface

## API Case Study: OpenTable

- What happens when you search for a restaurant?
- What types of data is being retrieved?



Source: <https://restaurant.opentable.com/assets/fg/g/opentable-iphone-app-partner-logos.png>

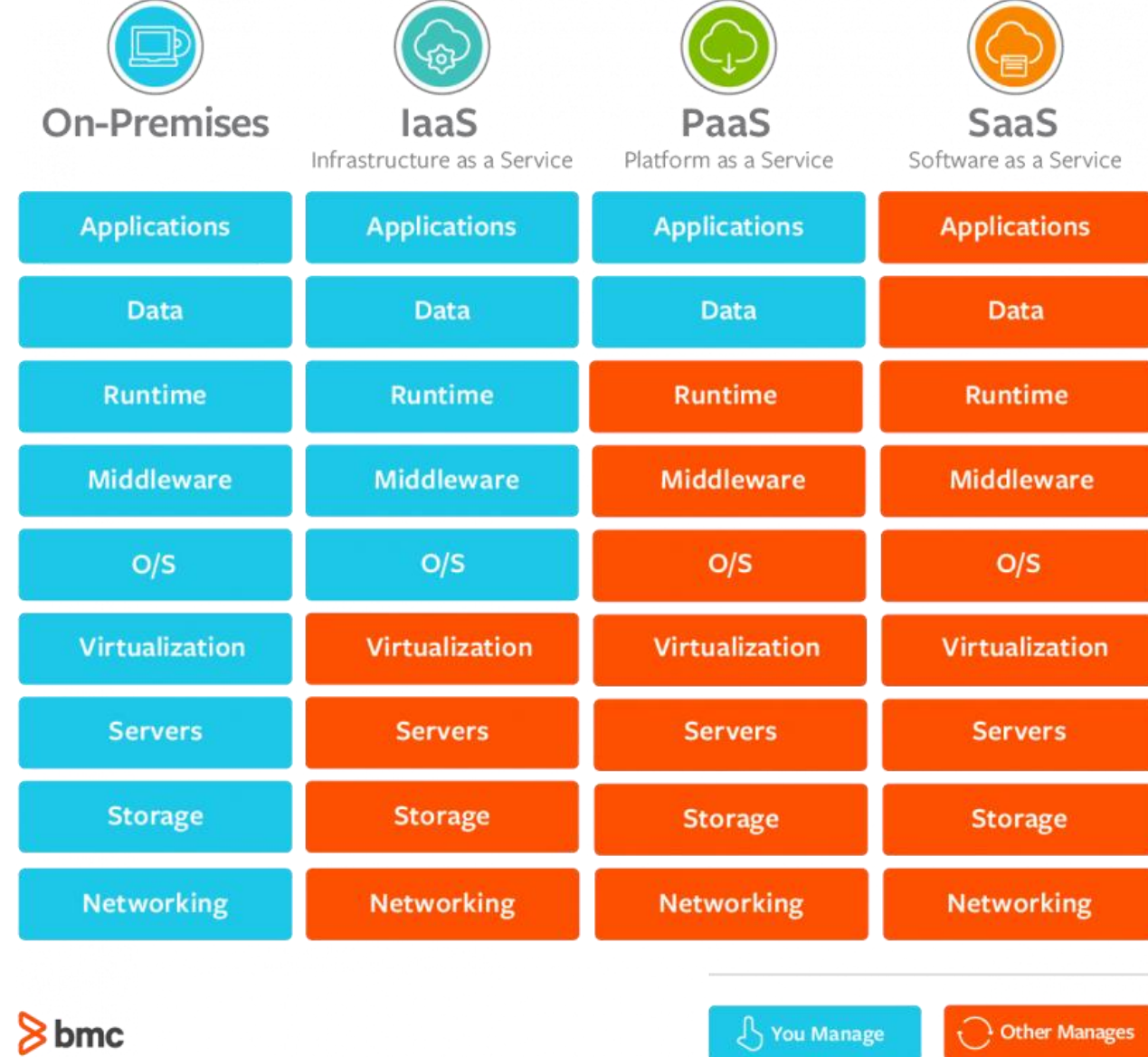


# Cloud Computing

## 3 Basic Service types to Consider

1. Infrastructure as a Service (IaaS)
2. Platform as a Service (PaaS)
3. Software as a Service (SaaS)

Which one do you use (consume) on a daily basis?



Source: <https://blogs.bmc.com/wp-content/uploads/2017/09/saas-vs-paas-vs-iaas-810x754.png>

# IaaS (Infrastructure as a Service)

## Case Study: AWS and Capital One

1. Run any application anywhere
2. Bring products to market quickly
3. More resilient architecture around systems
4. Design for customer needs
5. Protect customer assets



Source: <https://d1.awsstatic.com/case-studies/US/Capital%20One%20Cafe.bb6b7a7a133a573f381e9bb4e6860f68c00fea8c.jpg>

# PaaS (Platform as a Service)

## Case Study: Salesforce

1. Mobile Software Development
2. Rich Developer Environment
3. Fully managed cloud database
4. Point-and-click app building
5. Multi-language development
6. Cloud app marketplace

Source: <https://www.salesforce.com/ap/learning-centre/tech/paas/>



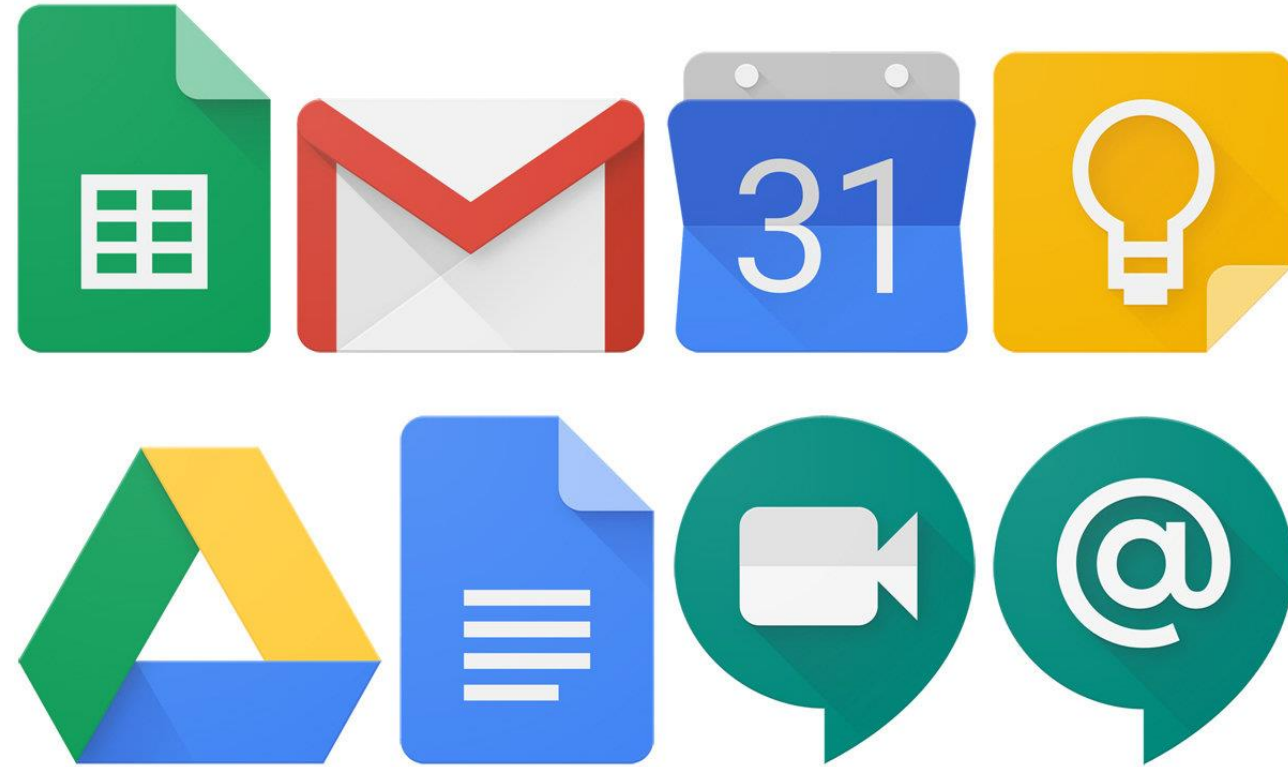
Source: [https://c1.sfdcstatic.com/content/dam/web/en\\_us/www/images/app-cloud/products-mobile-open-source-applications.jpg](https://c1.sfdcstatic.com/content/dam/web/en_us/www/images/app-cloud/products-mobile-open-source-applications.jpg)

# SaaS (Software as a Service)

## Case Study: G Suite

1. Third Party Provider
2. Subscription based
3. OS-agnostic
4. Runs its software on its own servers in the cloud,
5. Reduced risk of piracy

Source: <https://empireflippers.com/9-saas-examples/>



Source: <https://images.idgesg.net/images/article/2018/11/g-suite-logos-8-rows-100781657-large.jpg>



# Cloud Computing

## Pros

- Collaboration
- Environment
- Cost
- Ease of use

## Cons

- Security
- Data Integrity
- Availability (downtime)
- Privacy & Confidentiality



Source: [http://blog.ionixxtech.com/wp-content/uploads/2017/09/Image\\_1-2.jpg](http://blog.ionixxtech.com/wp-content/uploads/2017/09/Image_1-2.jpg)




# Digital Systems

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Cybersecurity & AI



LastPass... | How It Works Pricing Personal Business Log In [Get LastPass Free](#)



Password security can't wait  
Secure every password-protected entry point to your business.

Passwords are frustrating – and insecure  
When it comes to protecting today's digital business, a spreadsheet of passwords just won't cut it anymore.

# Cybersecurity Lab

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Due by end of day Sunday!

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2018

Company	Value (Millions)
Marriott Hotels	500,000,000
Twitter	330,000,000
Friend Finder Network	412,000,000
Equifax	143,000,000
MyFitnessPal	150,000,000
Facebook	100,000,000
Quora	100,000,000
Amazon	100,000,000
Google	100,000,000
Apple	100,000,000
Microsoft	100,000,000
IBM	100,000,000
Oracle	100,000,000
Salesforce	100,000,000
LinkedIn	100,000,000
Spotify	100,000,000
Netflix	100,000,000
Twitter	330,000,000
Facebook	100,000,000
Google	100,000,000
Amazon	100,000,000
Apple	100,000,000
Microsoft	100,000,000
IBM	100,000,000
Oracle	100,000,000
Salesforce	100,000,000
LinkedIn	100,000,000
Spotify	100,000,000
Netflix	100,000,000




**TEMPLE**  
 UNIVERSITY



# Corporate Hacks

**Who was Hacked?**

**Why should you care?**

- SSN
- Credit Cards
- Loans
- Identity



Source: <https://grandmutual.com/blog/tips-for-protecting-your-business-from-a-data-breach/>

# Cybersecurity – Core Fundamentals

## Five Questions for threat modeling:

1. What do you want to protect?
2. Who do you want to protect it from?
3. How likely is it that you will need to protect it?
4. How bad are the consequences if you fail?
5. How much trouble are you willing to go through in order to try to prevent those consequences?

# Regulations

## Privacy and Personal Data Protection

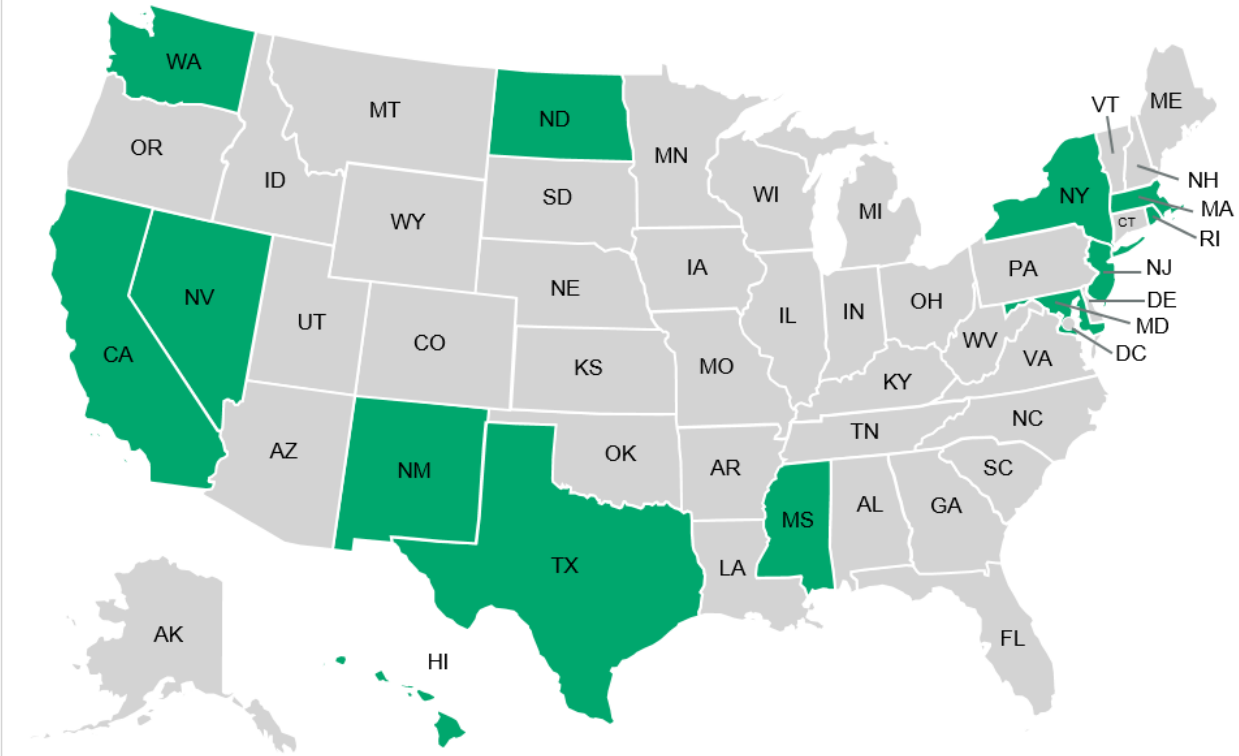
California Consumer Privacy Act (CCPA)

## Few Federal cybersecurity regulations

- 1996-Health Insurance Portability and Accountability Act (HIPAA)
- 1999-Gramm-Leach-Bliley Act
- 2002 Homeland Security Act, includes
  - Federal Information Security Management Act (FISMA)

***IT Professional need to consider regulatory acts when developing systems (example: ERP)!***

The CCPA Effect — Privacy Regulations Introduced by State



Source: Gartner

Footnote: California (AB375), Hawaii (SB418), Maryland (SB0613), Massachusetts (SD341), Mississippi (HB2153), New Mexico (SB176), New Jersey (S2834), New York (S00224), North Dakota (HB1485), Rhode Island (S0234), Washington (SB5376), Texas (HB4518), Nevada (SB220)  
ID: 376084

Source: [https://www.gartner.com/resources/376000/376084/376084\\_0002.png](https://www.gartner.com/resources/376000/376084/376084_0002.png)



# Case Study

## Ransomware forces shutdown

- The incident led to the cancellation of 2,800 patient appointments at the NHS Trust.
- Took 3 days to resolve
- Hospitals are an appealing target for cyberwar...why?

**Because Hospital Rely on up-to-date information from patient records**



Source: Getty Images/iStockphoto  
<https://www.zdnet.com/article/ransomware-blamed-for-cyber-attack-which-forced-hospitals-to-cancel-operations-and-shut-down-systems/>



# Vulnerability

## What puts users at risk?

- Forms of malware?
- Who is impacted?
  - Are we safe?
- Can this problem be solved?
  - Combat strategies?



Source: <https://www.itweb.co.za/content/KWEBb7yaExK7mRjO>

# Password Strength

## How secure are your passwords?

- Use numbers, letters, and symbols
- Make them as long as possible

Length of Password (Chars)	Only Numbers	Mixed Lower and Upper case alphabets	Mixed numbers, Lower and Upper case alphabets	Mixed numbers, Lower and Upper case alphabets , symbols
3	Instantly	Instantly	Instantly	Instantly
4	Instantly	Instantly	Instantly	Instantly
5	Instantly	Instantly	3 secs	10 secs
6	Instantly	8 secs	3 mins	13 mins
7	Instantly	5 mins	3 hours	17 hours
8	Instantly	3 hours	10 days	57 days
9	4 secs	4 days	153 days	12 years
10	40 secs	169 days	1 year	928 years
11	6 mins	16 years	106 years	71k years
12	1 hour	600 years	6k years	5m years
13	11 hours	21k years	108k years	423m years
14	4 days	778k years	25m years	5bn years
15	46 days	28m years	1bn years	2tn years
16	1 year	1bn years	97bn years	193tn years
17	12 years	36bn years	6tn years	14qd years
18	126 years	1tn years	374tn years	1ot years

Source: <https://community.isc2.org/t5/Tech-Talk/How-long-does-it-take-to-crack-passwords/td-p/32546>



# Protection

## Considerations

- Antivirus
- Ad blocker
- Avoid dodgy plugins
- Disable macros
- Back-up files
- Don't just open attachments



Source: <https://www.pcmag.com/roundup/256703/the-best-antivirus-protection>

# Phishing Scams

## Case Study

- Google and Facebook targeted
- Lost \$100 million

## Best Practices

- Careful of any suspicious emails
- Don't click on random links



Source: <https://www.nouveau.co.uk/content-hub/avoidphishing/>



# Cybersecurity

## Hijacking your systems!

- Who borrows flash drives?
- How else do you share data?
- Vectors for Virus & Malware



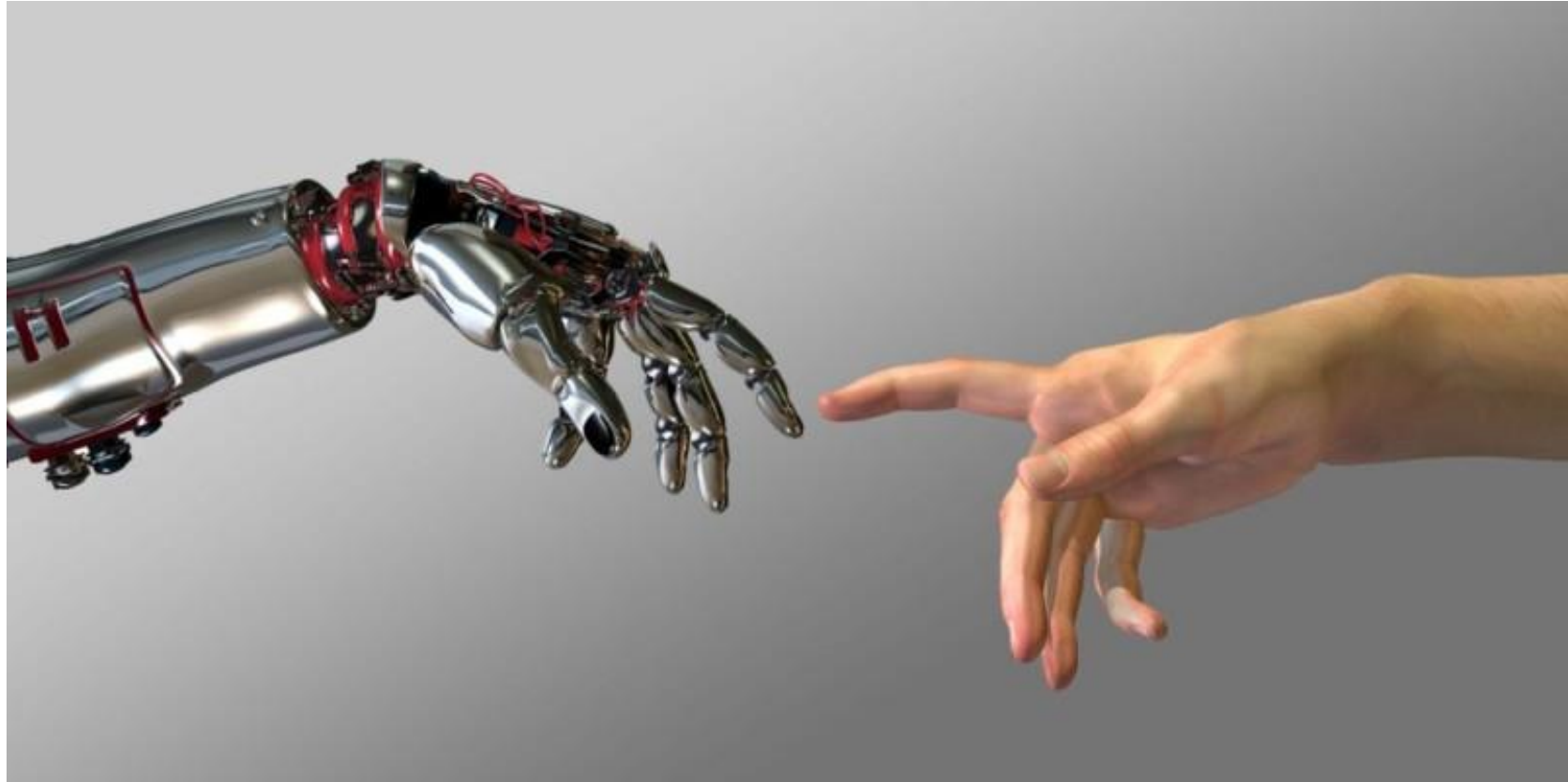
Source: <http://www.ommdvd.com/images/services/USB-Pile.jpg>

# Artificial Intelligence

# What is Artificial Intelligence?

## Three Types

- Narrow (ANI)
- General (AGI)
- Superintelligence (ASI)



Source: <https://matrixni.org/artificial-intelligence-workshop-january-2018-register-now/>

# What are the two most likely scenarios with AI?

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- AI is programmed to do something DEVASTATING
- AI is programmed to do something BENEFICIAL,  
but it develops a destructive method to achieve its goals



# The AI Revolution

## 2010 Flash Crash

- ANI caused stock market to plummet
- \$1 trillion decline in value
- Quick recovery

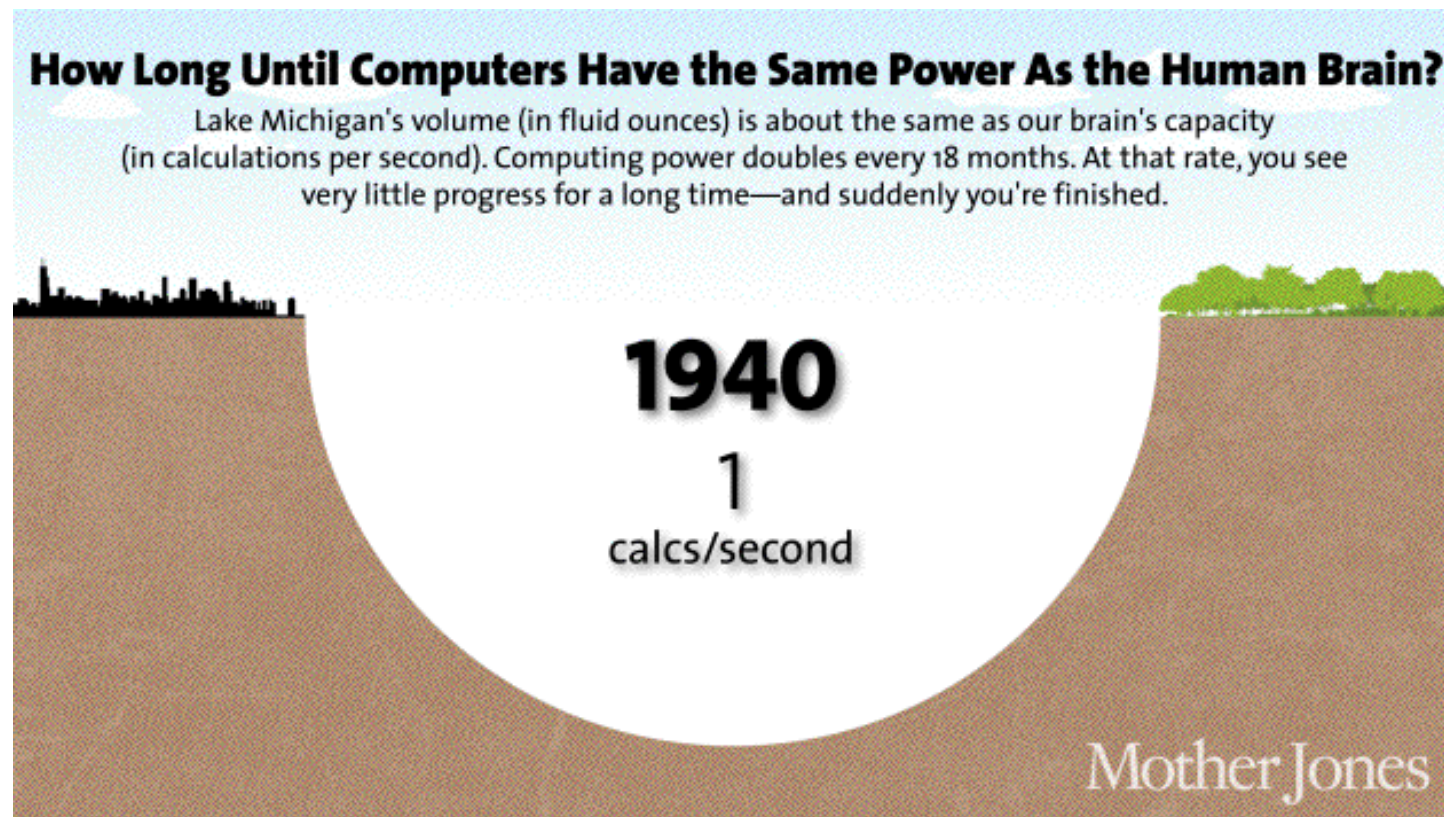


Source: <http://graphics8.nytimes.com/images/2010/10/02/business/flash-crash-dow/flash-crash-dow-popup.png>

# From AGI to ASI

## This could happen soon

- Advancements in technology
- Experimentation
- Innovation



Source: <https://assets.motherjones.com/media/2013/05/LakeMichigan-Final3.gif>

# AGI Tests

- The Turing Test
- The Coffee Test
- The College Student Test
- The Employment Test



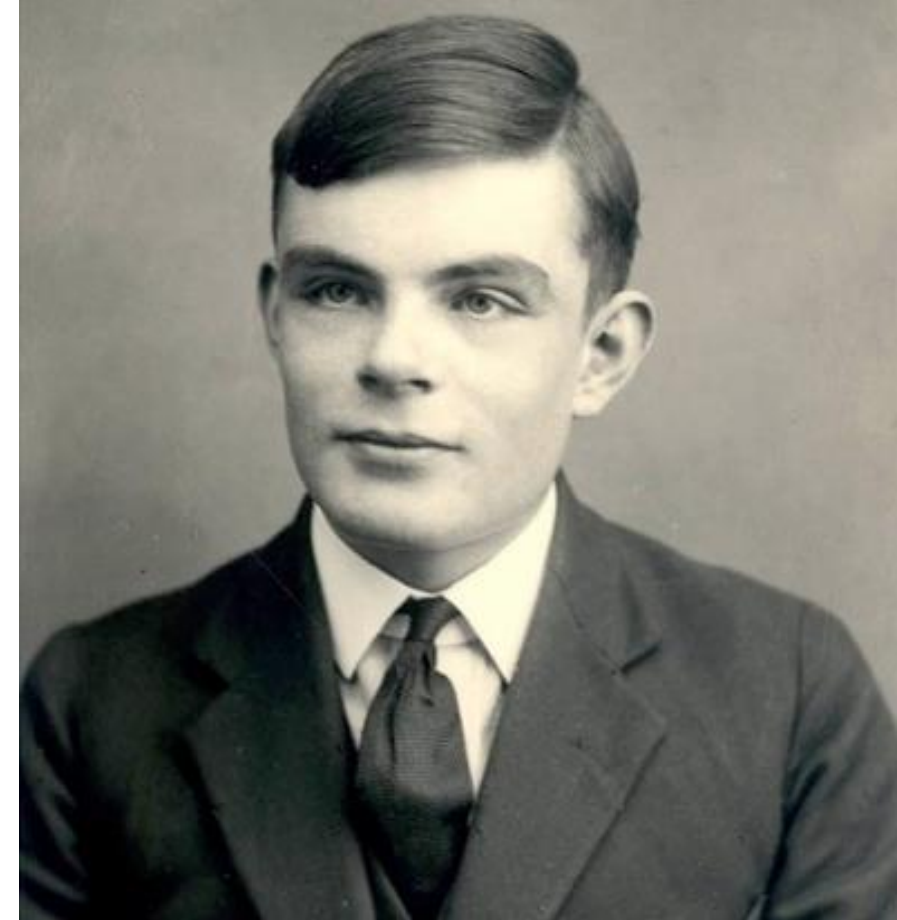
Source: <https://www.newsweek.com/black-mirror-season-4-callister-star-trek-769795>

Source: <http://robotfacebook.edwindertien.nl/product/ex-machina/>



# Alan Turing (1912-1954)

- Father of AI and computer science
- Cryptanalyst during WWII
- Cracked code that enabled Allies victory
- Contributions to physical sciences
- Prosecuted by UK and castrated for being gay
- Died of cyanide poisoning
- Receives public apology in 2009 & royal pardon in 2013



Source: <https://www.historyextra.com/period/second-world-war/bletchley-park-facts-alan-turing/>



# The Future...

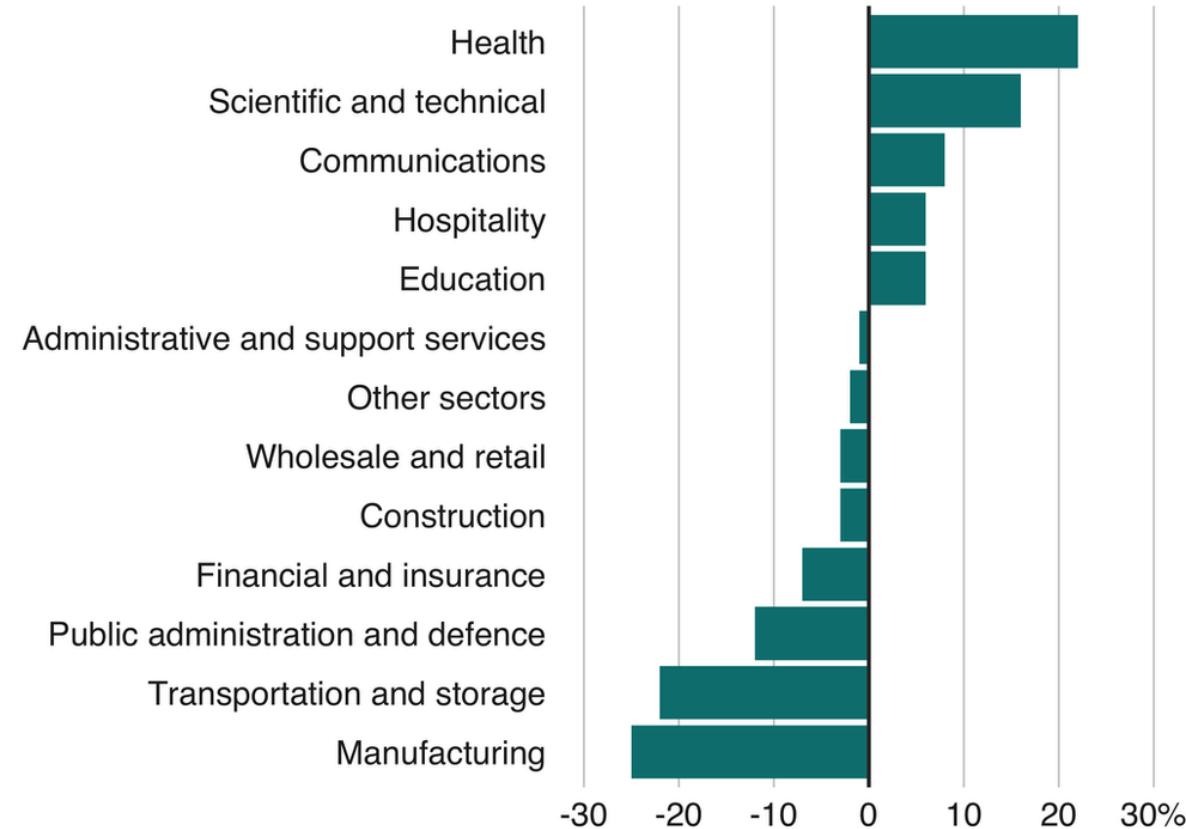
What will the job market look like when you graduate?



Source: <https://www.weforum.org/agenda/2018/06/ai-arms-race-global-collaboration/>

## How AI could change the job market

Estimated net job creation by industry sector, 2017-2037



Source: PwC

BBC

Source: <https://www.bbc.com/news/business-44849492>



# Digital Systems

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The Turning Test and Mitsuku  
In-Class Activity

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# The Turing Test and Mitsuku

- **What?**
  - **Develop strategies to differentiate a person from a computer**
  - **Test these strategies with a chatbot to see how they work**
  - **Refine these strategies and try an actual Turing Test and determine if you are interacting with a person impersonating a computer or a computer impersonating a person**
- **Why?**
  - **See for yourself how far AI has come**
  - **Get you thinking about the implications on business and your career**

# Step #1

- **Individually read the description of what a Turing test is.**
- **What are three questions that you would ask as part of a Turing test to differentiate between a human and a computer?**
- **Record these questions in Canvas**

After completing this activity you will be able to:

- Develop strategies to determine if you are speaking with a person or computer.

Step 1: Individually (read the following)

"The Turing test is a test of a machine's ability to exhibit intelligent behavior equivalent to, or indistinguishable from, that of a human. Alan Turing proposed that a human evaluator would judge natural language conversations between a human and a machine that is designed to generate human-like responses. The evaluator would be aware that one of the two partners in conversation is a machine, and all participants would be separated from one another. The conversation would be limited to a text-only channel such as a computer keyboard and screen so that the result would not be dependent on the machine's ability to render words as speech.[2] If the evaluator cannot reliably tell the machine from the human (Turing originally suggested that the machine would convince a human 70% of the time after five minutes of conversation), the machine is said to have passed the test. The test does not check the ability to give correct answers to questions, only how closely answers resemble those a human would give." -Wikipedia

Question 1 0 pts

What are three questions that you would ask as part of a Turing test to differentiate between a human and a computer?

HTML Editor

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# Step #2

- **Students will be called upon at random to discuss their strategies and questions**



Source: <https://i1.wp.com/www.nationalreview.com/wp-content/uploads/2016/12/school-bans-students-raising-their-hands-answer-questions-2.jpg?fit=788%2C460&ssl=1>

# Step #3

- Visit the site <http://www.mitsuku.com>
- Mitsuku is a primitive chatbot that responds to text messages.
- Test your strategies to prove that Mitsuku is just a bot.
- Individually record any interesting interactions with Mitsuku in Canvas

**Step 2 : Discuss as Teams (2-3 students)**

Discuss your questions with the team and devise a strategy for formulating questions as part of a Turing test.

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**Question 3** 0 pts

List your strategy/questions here:

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0 words

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**Step 3 : Students will be called upon at random to discuss strategies**

# Step #4

- Visit <http://www.square-bear.co.uk/mitsuku/turing/> where you can try an actual Turing test
- You will be connected to either a person or a computer that is impersonating a person
- Your job is to figure out if you connected with a person or a bot
- Record if you were connected with a bot or a person in the Google form
- Record any interesting interactions in Canvas

Step 4: In groups

Visit the site <http://www.mitsuku.com/> and initiate a chat with Mitsuku. Use the strategy/questions you developed to prove that Mitsuku is simply a primate bot that responds to text messages and doesn't really demonstrate human-like responses. Was your strategy effective in proving this was a bot?

Visit the site <http://www.square-bear.co.uk/mitsuku/turing/> where you can try an actual Turing Test. You will be connected with either a person who is impersonating a bot or a bot that is impersonating a person. Your job is to figure out if you connected with a person or a bot.

Question 4

0 pts

Select one of the following:

☐ I was connected with a bot

☐ I was connected with a human

Question 5

0 pts

Make notes of any interesting interactions here:

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Paragraph

# Step #5

- **Students will be called upon at random to comment on any interesting interactions and to discuss if they were connected to a bot or a person**

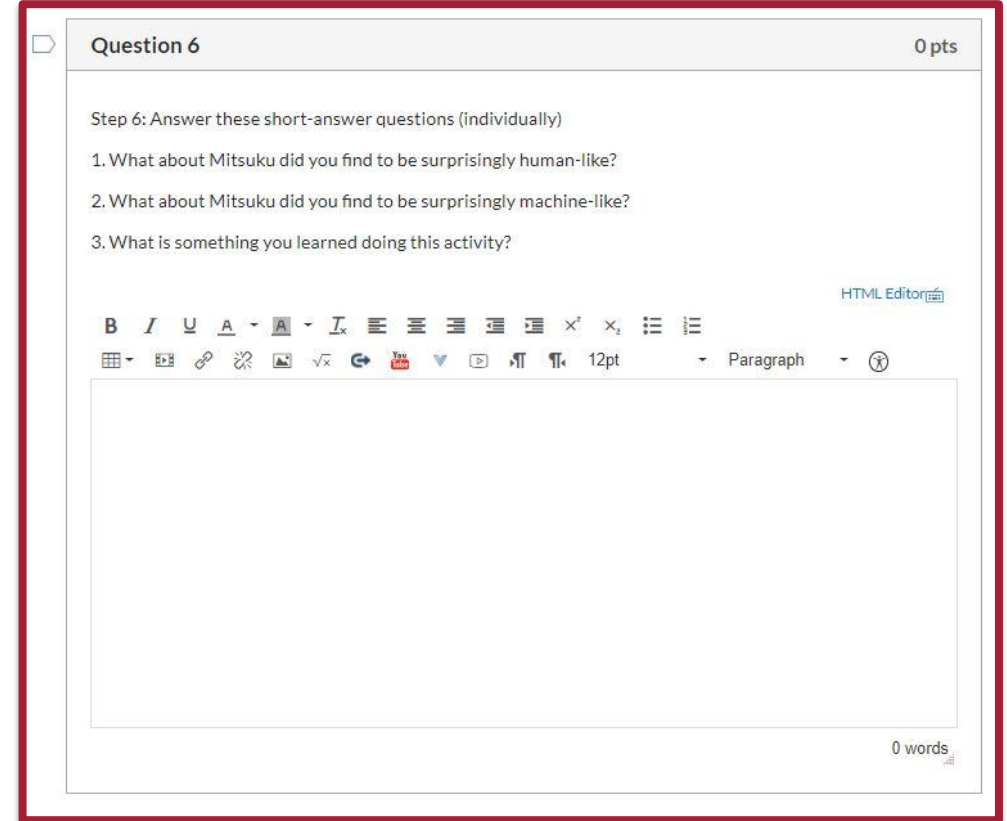


Source: <https://www.ppic.org/wp-content/uploads/student-raising-hand-in-classroom.jpg>



# Step #6

- **Answer the following three short-answer questions**
  - **What about Mitsuku did you find to be surprisingly human like?**
  - **What about Mitsuku did you find to be surprisingly machine like?**
  - **What is something you learned by completing this activity?**
- **Record your answers in Canvas**



The screenshot shows a Canvas LMS question interface. At the top, it says 'Question 6' and '0 pts'. Below this, the instruction reads: 'Step 6: Answer these short-answer questions (individually)'. There are three numbered questions listed: 1. 'What about Mitsuku did you find to be surprisingly human-like?', 2. 'What about Mitsuku did you find to be surprisingly machine-like?', and 3. 'What is something you learned doing this activity?'. Below the questions is a rich text editor toolbar with various icons for bold, italic, underline, text color, background color, bulleted list, numbered list, link, unlink, image, video, and others. The text area below the toolbar is empty. At the bottom right of the text area, it says '0 words'.

## Step #7

- **Rate this activity using Canvas**

**Question 7** 0 pts

Rate this activity from 1 (completely disagree) to 5 (completely agree)...

- This is an engaging activity [ Select ] ▾
- I learned a lot completing this activity [ Select ] ▾
- This activity should be used again in future semesters [ Select ] ▾

**Question 8** 0 pts

Is there anything you would like the professor to know?

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12pt Paragraph ⓘ

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# Exam 2 prep discussion

# More to Come

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Prepare with Readings & Videos before our next class!!!