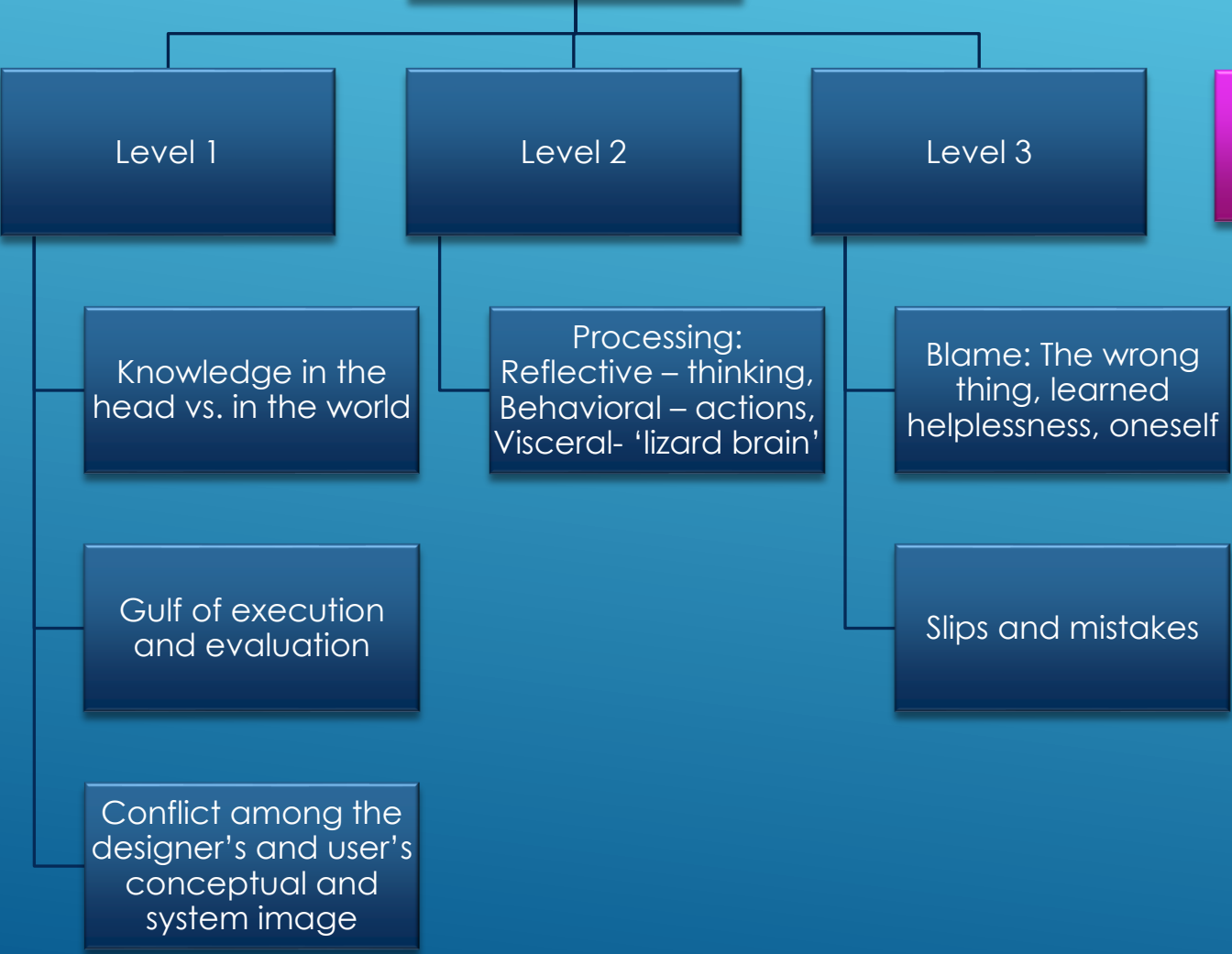


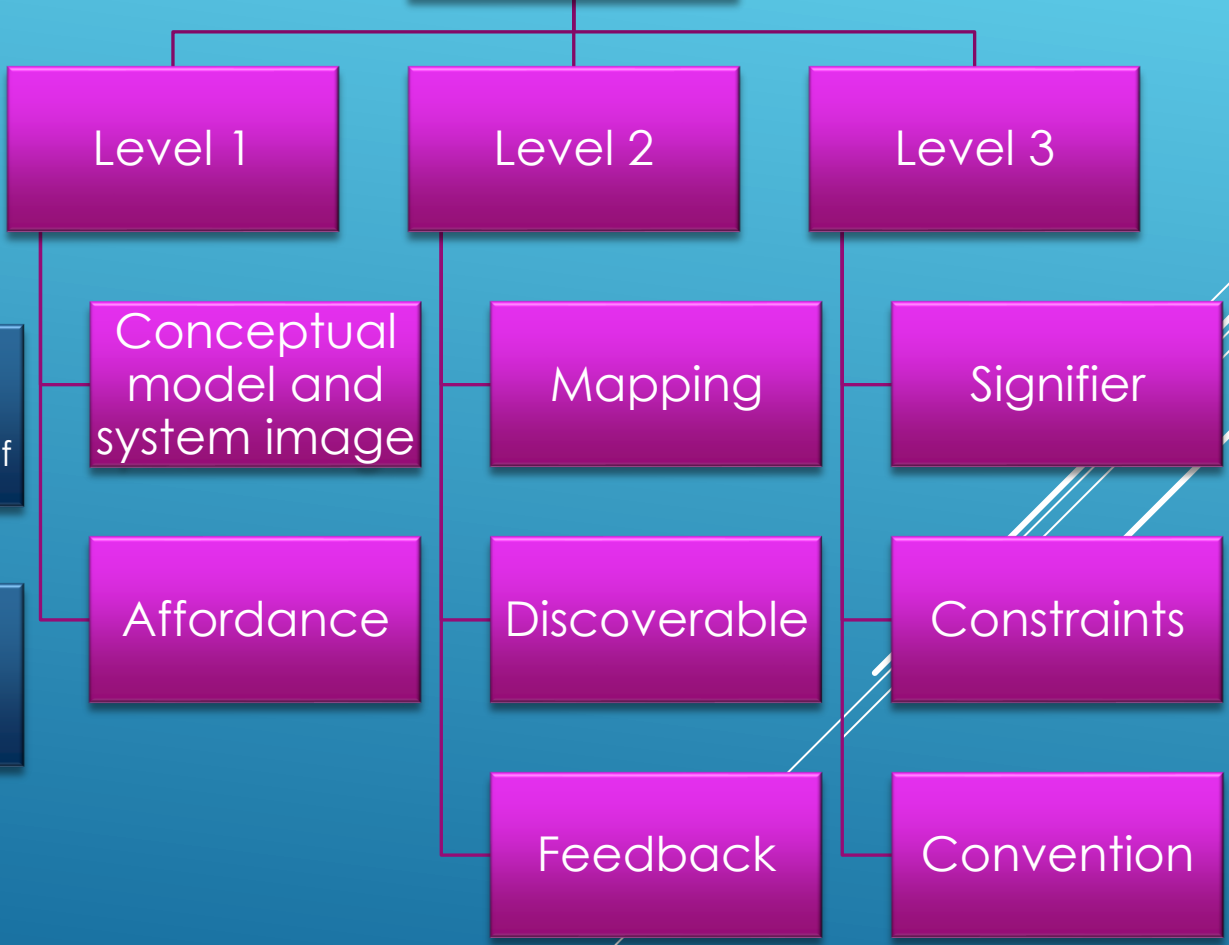
2. PROJECT RESEARCH & PROBLEM/OPPORTUNITY IDENTIFICATION

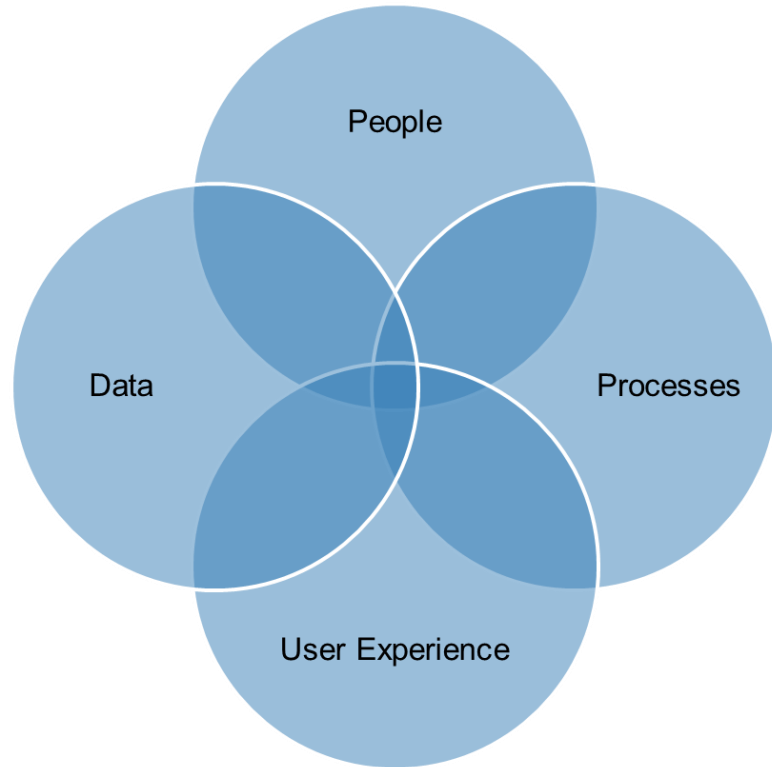
MIS3506 * Lavin * Fall 2020

Evaluating Usability



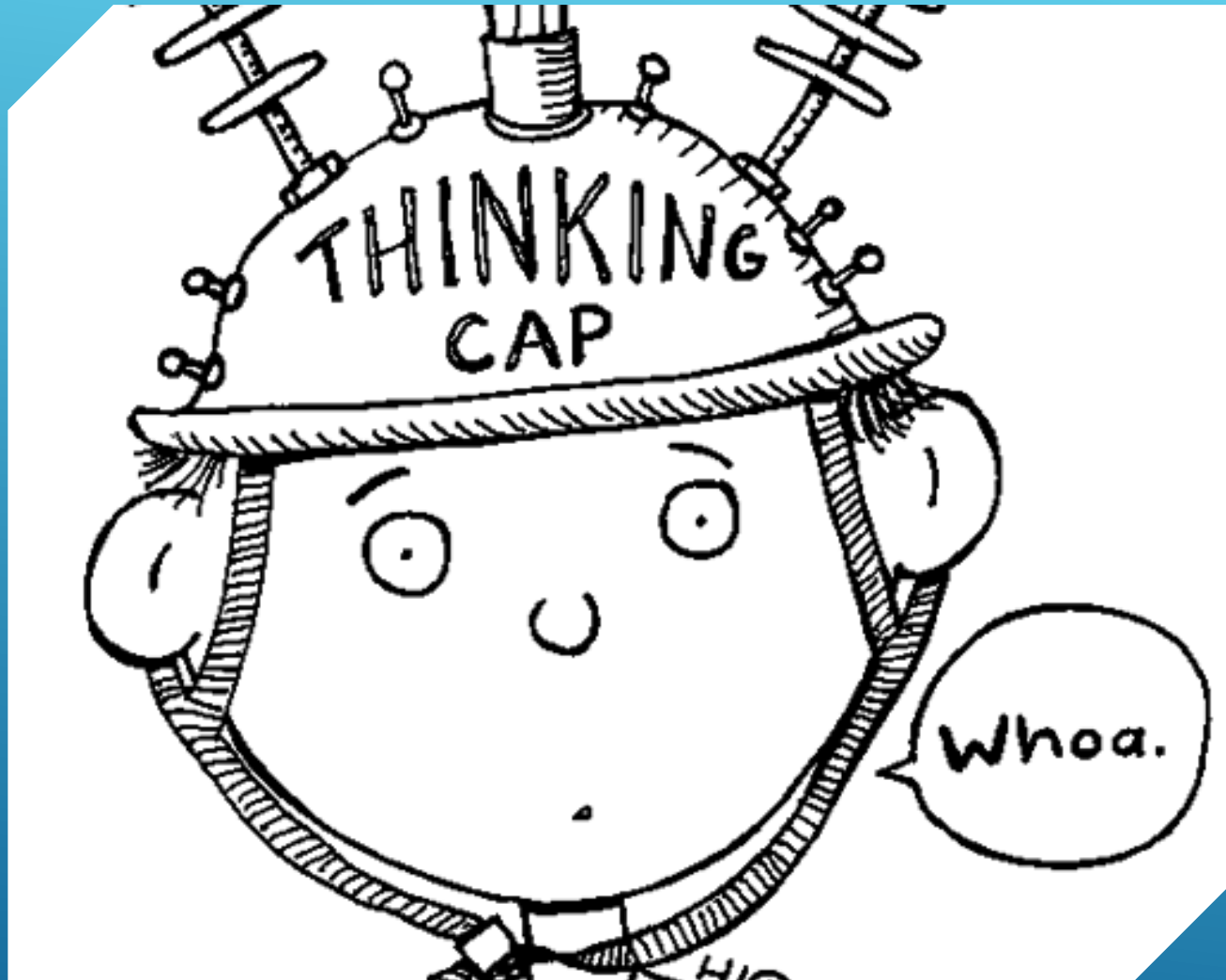
Designing the UX





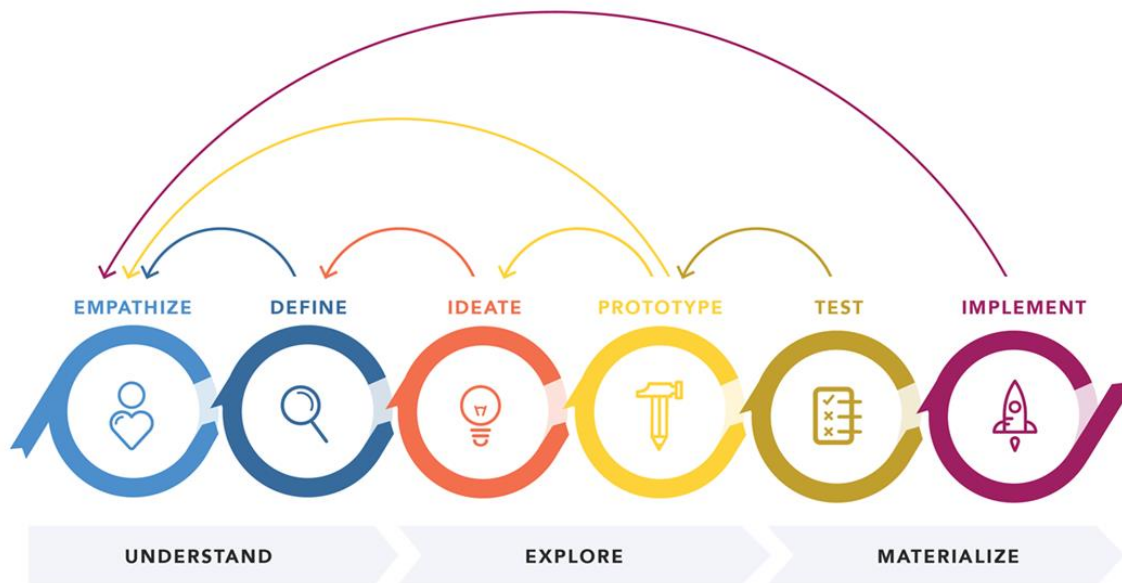
► Is it a problem? Is it an opportunity?

► Both require the same style of research & understanding



PROJECT RESEARCH

- ▶ Project research requires several key steps – sometimes you have a lot of information – sometimes not much at all!
- ▶ For example...



DESIGN THINKING 101 [NNGROUP.COM](https://nngroup.com)

DESIGN PROCESS:

IS IT A PROBLEM?

IS IT AN
OPPORTUNITY?



▶ Ask the following questions to understand the problem or opportunity:

- ▶ **Who** are our intended users?
- ▶ **What** do they want? Do they need?
- ▶ **Why** do they want?
- ▶ **Where** can they get the information?
- ▶ **How** do they want to work?
- ▶ **When** do they want it?

PROBLEM/OPPORTUNITY IDENTIFICATION: EMPATHY



Answering those questions enables us to

- ▶ Understand the problem/opportunity
- ▶ Enable productivity
- ▶ Provide a pleasurable experience

What is a product? What is a project?



prod·uct

/ˈprədʊkt/

noun

1. an article or substance that is manufactured or refined for sale.
"food products"

2. a thing or person that is the result of an action or process.
"his daughter, the product of his first marriage"

synonyms: result, consequence, outcome, effect, upshot, fruit, byproduct, spin-off, legacy, issue
"her fear was a product of her emotional insecurity"



The Ultimate List of Digital Product Ideas that Sell

Sell digital products with Sellfy

DIGITAL PRODUCTS

More images

Digital product

Digital goods or e-goods are intangible goods that exist in digital form. Examples include this Wikipedia article; digital media, such as audible ebooks e-books, downloadable music, internet radio, ...

Project Research

How do we learn about problems/opportunities?

- ▷ Leadership
- ▷ Social Media
- ▷ Customer Service
- ▷ Market Research
- ▷ ...What else?

Listen/Look for statements like...

- ▷ I can't complete...
- ▷ This is so easy!
- ▷ This product sucks!
- ▷ Where can I find?
- ▷ How do I?
- ▷ ...What else?



Project Research

How can we perform this research?

- ▷ Interviews
- ▷ Usability Studies
- ▷ Internet Research
- ▷ Data Analysis
- ▷ ...What else?

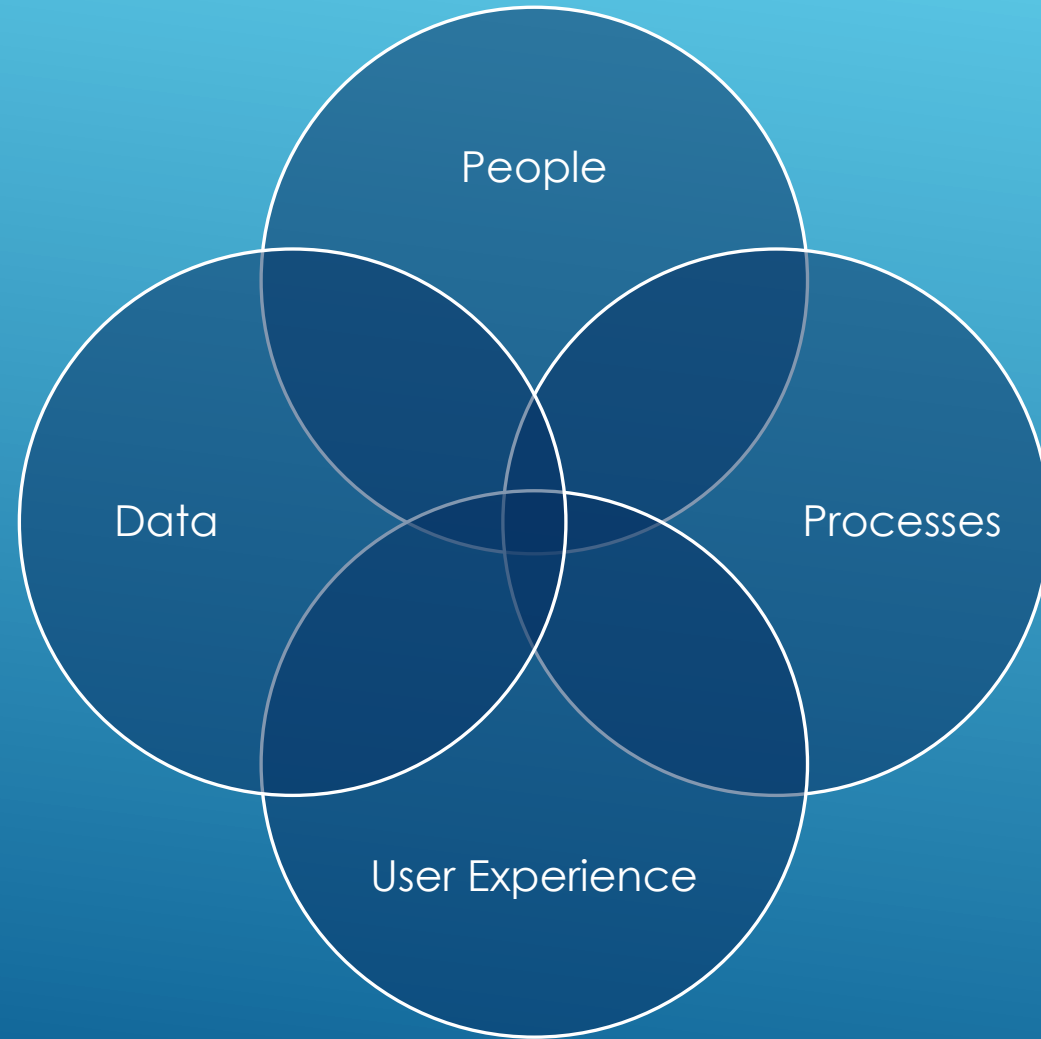
What tools can we use?

- ▷ Google Analytics
- ▷ Websites
- ▷ User Stories
- ▷ Interviews
- ▷ ...What else?



RESEARCH

Project Research – Gathering Requirements



Intended Users – “People”

Why is it important to learn about the people involved? What can be learned from these groups?



- ▷ Leadership
- ▷ Customers
- ▷ Competition



Intended Users – “People”

How do we obtain knowledge about the people involved?

- ▷ Interviews
- ▷ Observations
- ▷ Secondary Research
- ▷ LinkedIn, Social Media Channels



How do you develop a persona for your users?

Clark Andrews

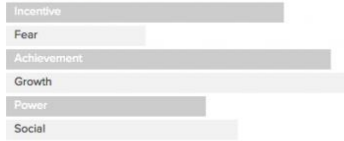
AGE 26
OCCUPATION Software Developer
STATUS Single
LOCATION San Jose, CA
TIER Experiment Hacker
ARCHETYPE The Computer Nerd

Friendly Clever Go-Getter



"I feel like there's a smarter way for me to transition into a healthier lifestyle."

Motivations



Goals

- To cut down on unhealthy eating and drinking habits
- To measure multiple aspects of life more scientifically
- To set goals and see and make positive impacts on his life

Frustrations

- Unfamiliar with wearable technology
- Saturated tracking market
- Manual tracking is too time consuming

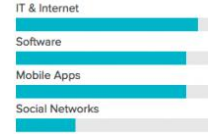
Bio

Aaron is a systems software developer, a "data junkie" past couple years, has been very interested in tracking health and performance. Aaron wants to track his mood, sleep quality and how his eating and exercise habits are doing. Although he only drinks occasionally with friends on weekends, he would like to cut down on alcohol intake.

Personality



Technology



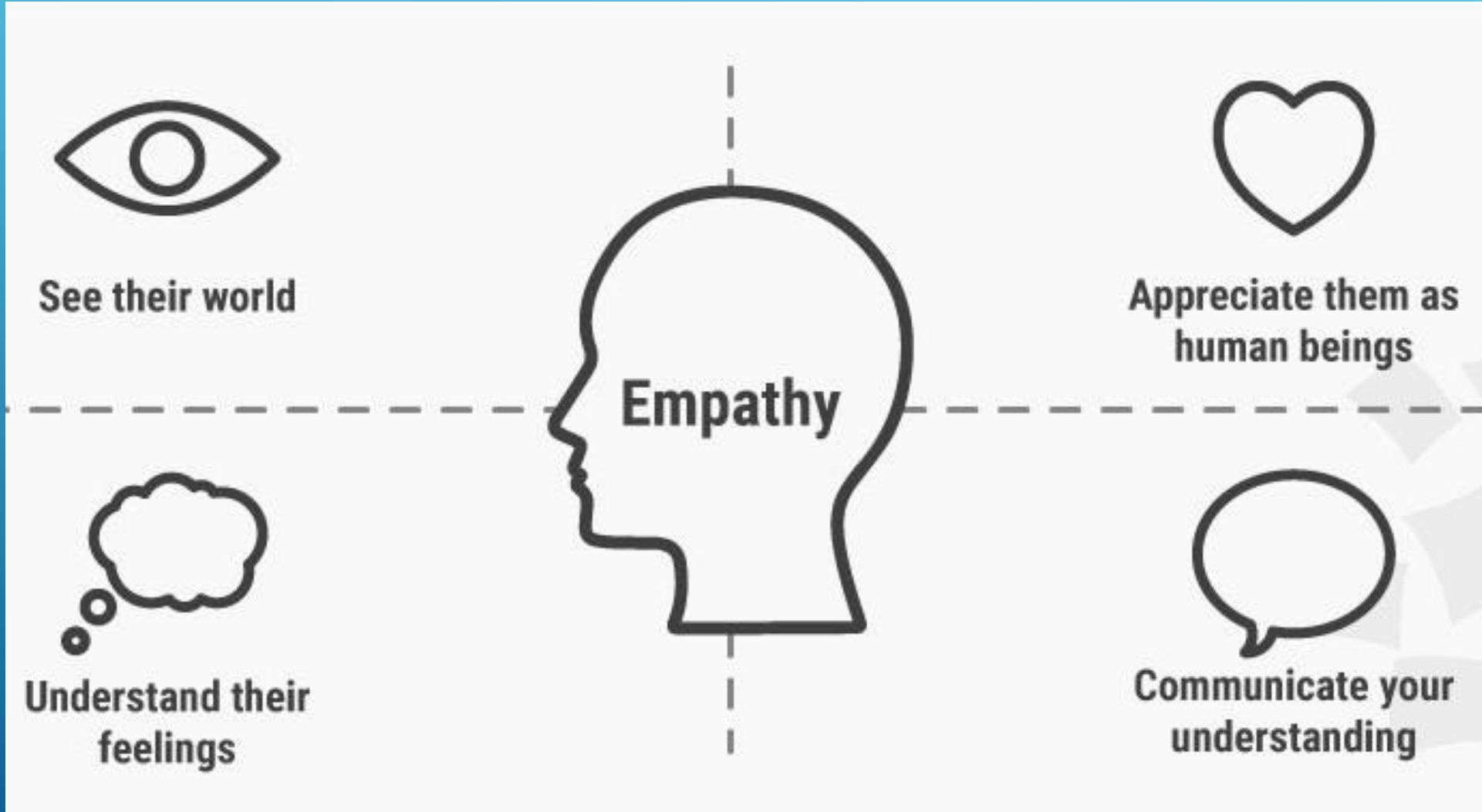
Brands



Developing a Persona:

Why?
What should be included?

Empathize with Users



Processes

How do we learn about processes?

- ▷ Primary Research
- ▷ Secondary Research
- ▷ Observation
- ▷ Interviews

Do I need to keep all this research in my head?

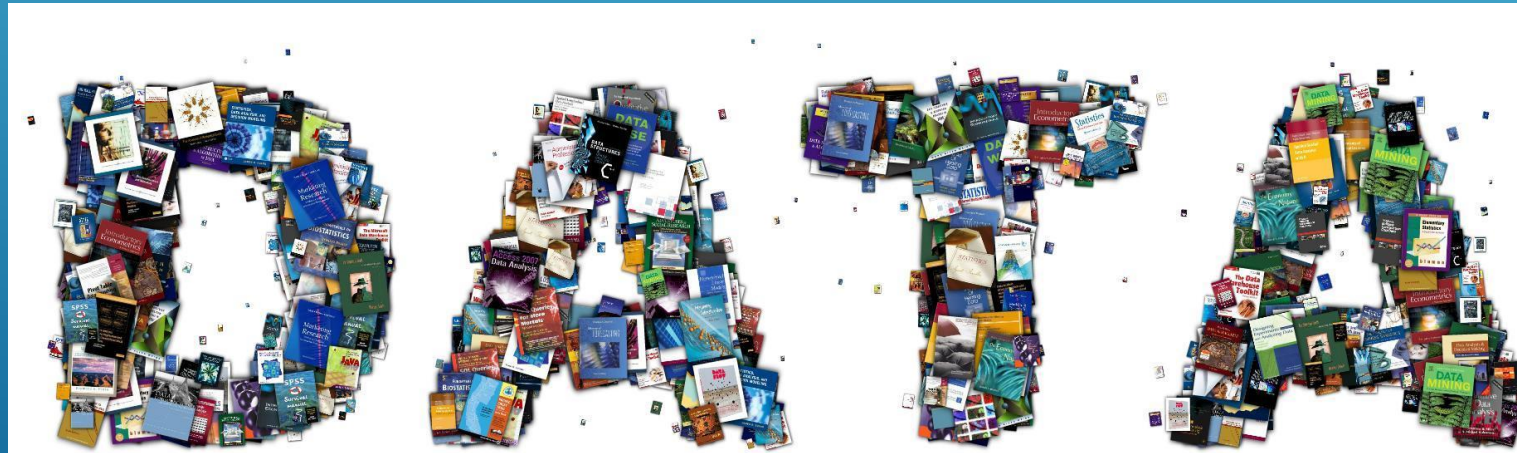


Data

Data

How do we gather information about data?

- ▷ Go to the site or app – what is being collected
- ▷ Sign up for the mailing list – what information is generated
- ▷ Think of the processes – what data might be needed to complete them



Compiling the details...

- ▷ Make a list of critical findings
- ▷ Persona map
- ▷ Data requirements documented in an ERD structure
- ▷ Visuals
- ▷ Collaboration tools



No one wants to read a long report!

Project Research

Gathering Requirements and getting the big picture is critical to understanding your goals!





IN-CLASS ACTIVITY

Researching your
project

