Noah B. Sommer

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215-378-8403

EDUCATION

TEMPLE UNIVERSITY – Fox School of Business, Philadelphia, PA
Bachelor of Business Administration   Graduation: May 2025
Major: Management Information Systems | GPA: 3.10
Selected Courses: Digital Systems, Business Communication, Microeconomics, Macroeconomics, Elementary Statistics, Legal Environment of Business

BUCKS COUNTY COMMUNITY COLLEGE
Associates of Business Administration | GPA: 3.90

EXPERIENCE

SHOTSBYSOMMER PHOTOGRAPHY, Newtown, PA   October 2020 – Present
Founder
- Founded personal photography business, involving planning, shooting, editing, and delivering photo galleries for 50+ clients generating over $20,000 in revenue.
- Conducted cold calls and market research to over 400 prospects leading to an increase of 50 clients.
- Managed projects and negotiated contracts for weddings, engagements, family and individual portrait sessions to ensure customer satisfaction.

SUNRUN SOLAR, Columbus, NJ   October 2021 – July 2022
Team Lead, sales
- Facilitated door to door lead generation contacting 50+ homeowners daily, while supervising a team of 10 sales representatives.
- Generated over 400+ leads through conducting cold calls, leading to being a top performer and having the highest accounts created in a 3-state region.
- Preformed interviews and training for 30+ new representatives while providing 1 on 1 feedback and mentoring.

WATERWHEEL TAVERN, Doylestown, PA   November 2020 – October 2021
Assistant Manager
- Oversaw a team of 15+ servers, hosts, and bussers, while facilitating problem solving, ensuring proper communication and responsibilities.
- Compiled nightly cash and credit card transactions of over $10,000 in Microsoft Excel to maintain proper finances.
- Fostered client relationships by meeting customer needs and expectations through resolving conflicts and addressing concerns.

ACTIVITIES

Member, Association for Information Systems   August 2023 – Present
Member, Temple Consulting Club   August 2023 – Present
Vice President, Bucks Business Association   January 2023 – May 2023

SKILLS

Software: Basic Python, Salesforce CRM, Adobe Applications, Microsoft Excel, Google Suites