Samuel Usherenko

LinkedIn.com/in/ushers • GitHub.com/SamUsherenko • E-Portfolio

EDUCATION

Temple University | Fox School of Business and Management Philadelphia, PA
Bachelor of Business Administration | **Major:** Management Information Systems | **GPA:** 3.30 Dec 2024
Awards & Honors: Dean's List Fall 2023, Conwell Transfer Award
Certifications: AWS Certified Cloud Practitioner, Project Management: Scrum, AI in Business

TECHNOLOGIES & CERTIFICATIONS

- **Project Management:** Microsoft Office Suite/ M365, Google Workspace, Excel, Word, PowerPoint, Note, Planner, OneDrive
- **Cloud Administration:** AWS Lambda, EC2, RDS, DynamoDB, VPCs, S3, API Gateway, IAM Roles, Microsoft Entra
- **Programming, Frameworks & AI Tools:** Python, JavaScript, Node.js, Pandas, Seaborn, GitHub, ChatGPT, Gemini, VS Code
- **Data Science & Analysis:** MySQL, NoSQL, JSON, HTML/CSS, Jupyter Notebook, Anaconda, Google Colab
- **Operating Systems & Hardware:** iOS, Mac OSX, Windows, Android, Zoho One
- **Languages:** Russian (Bilingual Fluency)

PROFESSIONAL EXPERIENCE

Computicon Inc. Newtown, PA
IT Solutions Intern May 2024 – Present
- Conducted comprehensive assessments of IT systems and security, streamlining processes for a labor union serving over 5,000 users
- Liaised between IT teams and clients, ensuring seamless integration of recommendations into the client's operations environment
- Researched and recommended artifacts for data cloud native migration, enhancing security, reliability, and overall productivity
- Supported IT infrastructure upgrades, achieving a 52% cost reduction through effective account management and vendor negotiation

Regency Management Services LLC Warminster, PA
Sales Associate May 2023 – Aug 2023
- Drove revenue growth of over $90,000 in a competitive commission-based role at an international furniture distributor with 80 locations
- Achieved Salesman of the Month within 60 days by leveraging negotiation skills, product knowledge, and consistently exceeding goals
- Mastered Point of Sale and CRM systems, effectively organizing, managing, and maintaining client data transactions securely

LEADERSHIP EXPERIENCE

Temple Consulting Club Philadelphia, PA
Information Technology Officer Nov 2023 – Present
- Lead technical developments for a student organization providing strategy consulting services to companies in Philadelphia
- Created a website showcasing club offerings, client portfolio, project team resources, and events for over 50 members

Associate Consultant Sep 2023 – Dec 2023
- Developed strategies to improve clients' sales, marketing, and operational logistics, reporting results to project teams
- Grew client base by 5% through collaboration with project teams, refining solutions, and delivering results to clients

The Hillel Club Newtown, PA
President Aug 2021 – Aug 2022
- Led volunteering groups and organized philanthropic events to provide food insecurity relief to families in Greater Philadelphia
- Coordinated with The Challah for Hunger Organization to achieve 100+ donations to the Bucks County Food Insecurity fund
- Distributed food and necessary supplies to 150+ families by coordinating weekly volunteering events with club members

PROJECTS

KPMG Virtual Internship | Data Analytics Intern
- Assisted Data, Analytics, and Modeling teams by analyzing client-provided data sets to assess and model trends
- Performed data quality analysis by cleaning, validating, and utilizing over 2,000 records to uncover sales performance trends
- Developed a dashboard visualization, presented findings to the client, and increased project delivery speed by 20%

Capital One CFA AI Project | *Case Competition*
- Led a project team to develop a product proposal for Capital One to incorporate into their suite of enterprise and consumer offerings
- Researched current AI products, competitor offerings, risks, controls, and financial costs of enterprise-scale integration
- Created a proposal for an AI SaaS platform to enhance operations, forecast financial analysis, and support business activities