

# Sayandeep Das

Berwyn, PA | 484-588-9792

sayandass2005@gmail.com | www.linkedin.com/sayandas2005

## EDUCATION

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**Conestoga High School**  
**Temple University**

Berwyn, PA  
Philadelphia, PA

**Major:** Management Information Systems

Expected Graduation: May 2027

**Relevant Coursework:** Accounting 1, Accounting 2, AP Macro/Micro Economics, Personal Finance, Business Laws & Ethics, Digital Systems

## EXPERIENCE

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**Lifeguard**

Berwyn, PA

*At community pool*

June 2021– August 2021

June 2022 - August 2022

- Instructed swimming lessons and water safety courses to individuals of various ages and skill levels, promoting water competency and confidence
- Enforced pool safety rules and regulations to ensure the well-being of all pool goers.
- Responded to and resolved customer inquiries and concerns with professionalism and a focus on exceptional customer service.
- Adapted to fast-paced and high-pressure situations, remaining calm and focused while making split-second decisions to ensure the safety of all pool users.

**Opti Sales Development Associate/Johnson and Johnson Intern**

January 2022 - April 2022

- Conducted in-depth market research to identify potential leads and target companies within the industry, contributing to the expansion of the company's client base.
- Utilized online resources and databases to gather information on competitor companies, including their products, services, and market positioning.
- Collaborated with a dynamic sales research team specializing in gathering and delivering market intelligence to support business development efforts.
- Played an active role in strategizing ways to strengthen our company's market presence and competitiveness based on research insights.

**Campfire Intern**

June 2022 - August 2022

*Inter for startup company*

- Assisted in data entry and management by creating, updating, and maintaining Excel spreadsheets for various projects and tasks.
- Developed proficiency in Microsoft Excel, including the use of functions, formulas, and pivot tables to efficiently organize and analyze data.
- Supported the organization by generating reports and summaries from Excel data, aiding decision-making processes and project tracking.
- Assisted in the preparation of presentations and reports by extracting relevant data from Excel spreadsheets and translating it into actionable insights.

## **LEADERSHIP & PROFESSIONAL DEVELOPMENT**

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### **Soccer Coach, KOPSC**

*Youth coach for local soccer travel club*

King of Prussia, PA  
October 2021 – January 2022

- Led and organized soccer practice sessions for children aged 6 - 12 focusing on skill development, teamwork, and sportsmanship.
- Promoted a positive and inclusive team environment, fostering enthusiasm for the sport and instilling a love of physical activity in young players.
- Organized and participated in fundraising and community outreach activities to support the soccer club's initiatives and programs.

### **Food Gathering**

*Volunteer*

Philadelphia, PA  
November 2020 – February 2021

- Dedicated 30 hours to volunteering at a Philadelphia-based food bank, contributing to the fight against hunger in the local community.
- Assisted in the sorting, packaging, and distribution of food donations to ensure that individuals and families received essential provisions.
- Volunteered during special events and fundraisers to help raise funds and resources for the food bank's mission.
- Actively promoted the food bank's mission and values within the Philadelphia community, advocating for food security and hunger relief.

### **Asha Jyoti**

*Volunteered with local Desi community organization*

Exton, PA  
May 2022 - Present

- Contributed to the planning and execution of fundraising events, helping to raise funds for schools and essential resources for less privileged individuals.
- Engaged with donors and sponsors, fostering relationships and securing financial contributions to support the organization's mission.
- Leveraged strong communication skills to engage with community members, ensuring their needs and concerns were heard and addressed.
- Helped in planning and execution of cultural events and festivals, celebrating the rich heritage and traditions of the Indian Desi community.

### **Pennsylvania Free Enterprise Week**

*Business and Leadership Program*

Lycoming College, PA  
July 2022

- Served as the Chief Financial Officer (CFO) at PFEW, a prestigious one-week business program, leading a team through challenging business scenarios.
- Collaborated with a diverse group of peers, delegating responsibilities and fostering a cooperative and results-driven environment to analyze a complex mock business scenario, applying financial principles and strategies to solve real-world challenges.
- Led the development of financial strategies and forecasts and presented financial reports and recommendations to the company's executive board
- Demonstrated adaptability and composure under pressure, making data-driven decisions during time-sensitive situations within the mock business scenario.
- Applied lessons learned at PFEW to real-life situations, demonstrating the ability to translate knowledge and skills gained at the program into practical experiences.

## **OTHER SKILLS & INTERESTS**

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**Language:** Bengali and Hindi (Fluent in Language) French (intermediate proficiency in Language)

**Computer:** Microsoft Applications (Excel, Word, PowerPoint & Outlook), Photoshop, Python,

**Interests:** Sports (Soccer, Track, Cricket), Working out/Gym, TV Shows/Movies,