

Sweta Girase

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EDUCATION

TEMPLE UNIVERSITY – Fox School of Business, Philadelphia, PA

Bachelor of Business Administration

Graduation: December 2025

Major: Management Information Systems

Awards: Dean's List: Spring 2022, President's List: Spring 2023

Selected Courses: Data and Analytics, Quantitative Methods for Business, Web Application Development, Digital System, Operations Management, Data Science, Financial Accounting, Economics, Finance Management

EXPERIENCE

BUSINESS OWNER

February 2024 – Present

Financial Consultant

- Increased client portfolios by 15% by analyzing financial data using Excel to identify key trends and opportunities.
- Achieved a 20% increase in life insurance enrollments by assisting 30+ families in selecting suitable policies.
- Generated \$300k+ in revenue growth through needs analysis, client acquisition, and targeted marketing for 50+ clients.
- Developed 30+ financial plans while ensuring compliance with all regulatory requirements to meet client objectives.

CHIPOTLE MEXICAN GRILL, Wayne, PA

July 2022 – Present

FOH Trainer

- Processed 400+ orders daily by managing the cash register and transactions for an international fast-casual restaurant.
- Collected 200+ orders, processed payments totaling around \$3,000 per hour in a fast-paced work environment
- Increased customer satisfaction by improving front-of-house service quality through enhanced coordination.
- Reduced training time by streamlining the onboarding process while maintaining high service standards.

STUDENT GOVERNMENT ASSOCIATION, Media, PA

September 2021 – January 2022

Treasurer

- Reduced expenses by 15% by negotiating with vendors and implementing cost-saving initiatives to optimize spending.
- Processed 100+ financial transactions per semester by managing reimbursements, payments, and fundraising allocations for student programs.
- Maintained accurate financial records by preparing and presenting monthly financial reports to the student body and administration.

ACTIVITIES

Member, Peer Mentor, Association for Information Systems

January 2024 – Present

Member, Women in Business

September 2023 – Present

Member, Secretary, Treasurer, Student Government Association

January 2022 – May 2023

CERTIFICATIONS

Life and Fixed Annuities License – PA | Google Analytics Certification - Google | Bloomberg Market Concepts – Bloomberg LP | SAP ERP Essential Training - SAP

TECHNICAL SKILLS

Programming Languages: Python, JavaScript, HTML, CSS, jQuery, C++ (basic)

Database Management: SQL, NoSQL, Salesforce, Jupyter Notebook, Tableau, Power BI, Vertabelo

Program Management: Microsoft Word, PowerPoint, Excel, Figma

Soft Skills: Communication, Leadership, Teamwork, Problem-solving, Time-management, CRM, Client Relationship Building, Financial Planning & Analysis

Languages: Native proficiency in Hindi and Marathi