Terry L. Hurst

terry.hurst@temple.edu

EDUCATION:
TEMPLE UNIVERSITY, Fox School of Business, Philadelphia, PA
GPA: 3.5 | Temple University Dean's List
Bachelor of Business Administration, Graduation: May 2019
Major: Management Information Systems

ACTIVITIES & AWARDS:
- Member of Entrepreneurial Student's Association, September 2015-May 2016
- 3 Time PMEA District Qualifier, 2 Time PMEA Regional Qualifier, Viola, 2013-2015
- Section Leader of Honors Orchestra Program, Viola, 2014-2015 school year
- PIAA State Qualifier, Golf, 2013
- PIAA District 2 Individual Champion, October 2013
- Times-Tribune All-Region Selection, Golf, 2013-2014 season
- Times-Tribune Athlete of the Week Selection, October 2013

EXPERIENCE:
Glen Oak Country Club, Clarks Summit, PA   April 2016 – current (seasonal)
Pro Shop Employee, Bag Room Employee
- Assisted an average of 100 players a day.
- Moved into retail sales role after excellent performance in bag room role.
- Establishes excellent customer relations and ensures the highest quality of customer service to the golfing membership.
- Enforces all rules and regulations governing the use of the golf course, golf carts, and other golf facilities.
- May assist in special events and assists with other operations as needed.

Country Club of Scranton, Clarks Summit, PA   April 2012 – October 2015 (seasonal)
Starter, Bag Room Employee
- Assisted an average of 162 players a day per season.
- Started as a bag boy, promoted to assistant manager: June 2013, promoted to starter: July 2015.

Country Club of Scranton, Clarks Summit, PA   Summers 2014, 2015
Junior Program Coordinator, Golf Shop
- Kept record of attendance, booked tee times, and gave lessons to junior members.
- Increased size of program from 82 in 2014 to 94 in 2015.

Abington Heights High School, Clarks Summit, PA   August 2014 – October 2015 **Captain, Golf Team**
- Unified team to playoff berth by organizing practices and refining player's form.
- Lowered team scoring average by 2.2 strokes from beginning of season to end of season.

SKILLS & LANGUAGES:
- Website development
- Data mining
- Php
- SQL