Uma S. Shakarchi

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1100 W. Montgomery Avenue | Philadelphia | PA | 19120 | 703-303-2352

EDUCATION

TEMPLE UNIVERSITY - Fox School of Business, Philadelphia, PA Bachelor of Business Administration Graduation: May 2026 Major: Management Information Systems | GPA: 3.56 Awards: Dean's List: Fall 2023 Selected Courses: Web Application Development, Data and Analytics, Digital Systems, Statistical Business Analytics, Financial and Managerial Accounting

ACTIVITIES

Member, Association of Information Systems (AIS) Student Mentee Member, American Marketing Association (AMA) Student Consultant for Cherry Consulting Member, Fashion & Business Social Media Specialist

January 2024 - Present February 2024 - Present August 2022 – Present September 2022 – December 2023 August 2022 – Present January 2023 – Present

TECHNICAL SKILLS

Analysis: Salesforce, Google Analytics for Beginners, SEO Software Development: JavaScript, Python, jQuery Web Development: HTML, CSS, Bootstrap, Squarespace Database Management: MySQL Project Management: Microsoft Suite

PROJECTS

Student Consultant for Vault + Vine, AMA September 2023 – December 2023 Collaborated effectively with a diverse team of 15 student consultants to deliver a comprehensive marketing strategy through integrating rebranding efforts, website development, and competitive insights

Facilitated activities with the black-owned business owner to understand their unique value proposition to • incorporate into the rebranding and web development process January 2023 - April 2023

Student Consultant for Uncle Bobbie's Coffee & Books, AMA

Enhanced the online presence and brand visibility of a black-owned business through SEO, website development, and close collaboration with the owner to identify and solve marketing challenges

Conducted market research and competitor analysis to identify areas of growth and differentiation Student Consultant for Only Light Brand, AMA

- September 2022 December 2022 Collaborated with a small group of 15 student consultants to successfully increase website traffic and social • media engagement through data-driven strategies, such as SEO, and creative marketing initiatives
- Utilized Canva to redesign the business' website, resulting in improved user experience and enhanced visual • appeal

EXPERIENCE

Passion Fish, Reston, VA

Guest Coordinator

- Increase customer satisfaction through effectively addressing guest inquiries, concerns, and complaints with professionalism and empathy
- Greet and accommodate an average of 200 guests daily, contributing to achieving and maintaining a high level of table turnover
- Efficiently manage reservations, ensuring accurate scheduling and allocation of tables

July 2023 – Present (Seasonal)