

Vashist J. Dhanani

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EDUCATION

Temple University – Fox School of Business, Philadelphia, PA

Bachelor of Management Information Systems

Aug 2025-Present

Major: MIS | GPA: 3.5

EXTRACURRICULAR EXPERIENCE

Sales Development Representative, Syphon Studio LLC

July 2025 – September 2025

- Customer Relationship Management (CRM)
- B2B Marketing
- Sales Operations

EXPERIENCE

Lincoln Heritage Life Insurance Company, Monroe, New Jersey

May 2025 – August 2025

Life Insurance Agent

- At Lincoln Heritage, clients purchased insurance policies through the services I provided.
- My duties primarily included managing and handling proposed applicants, other major responsibilities were providing proper insurance coverage and final expense assessments to all clients.
- Our team conducted presentations and meetings for clients, in which the clientele allowed me to discuss significant financial documentation.

OTHER EXPERIENCE

Employee, Edible Arrangements

September 2024 – March 2025

Shift leader

- As a part-time employee at Edible Arrangements, my duties included preparing and packaging fruit bouquets, chocolate-covered treats, and other fresh food arrangements with care and attention to detail.
- I assisted with taking customer orders, maintaining cleanliness in the prep area, and ensuring all products met the quality standards before delivery or pickup.

CERTIFICATIONS

Foundations of Cybersecurity, Google Coursera

August 2025

Life Producer License, New Jersey Department of Banking and Insurance

May 2025

SKILLS & LANGUAGES

Software: XCEL, Word, PowerPoint, OSM

Business: CRM, dialers, cold calls, inbound calls, outbound calls, appointment management, presentations and sales

Other: Customer service, food and beverage management

Languages: Advanced in English, Basic in Hindi, Basic in Gujarati